Exclusive Listing



Scruggs Townhomes

702-728 NE 87th Avenue, Portland, OR 97220

Price: \$8,500,000

Units: 52 | Price/Unit: \$163,462

Sq Ft: 50,610 | Price/Sq Ft: \$167.95

Year Built: 1995 | Proforma Cap Rate: 6.99%

Bernard Gehret

Principal Broker

(503) 546-9390 | (866) 546-9390

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The professional approach to apartment investing.

INCOME & EXPENSE

Scruggs Townhomes

702-728 NE 87th Avenue Portland, OR 97220



Summary			
Price	\$8,500,000		
Units	52		
Building Sq Ft	50,610		
Price/Unit	\$163,462		
Price/Sq Ft	\$167.95		
Year Built	1995		

Proposed Financing			
Down Payment	\$2,550,000		
Down Payment %	30%		
Debt Service	\$340,874		
Loan Amount	\$5,950,000		
Interest Rate	4.00%		
Term	5 yr fix/30 yr am		

Footnotes

- Seller has a property tax exemption, property taxes are anticipated to revert to market rates post closing, buyer to complete all due diligence regarding any property taxes.
- 2 Market estimate for 2017.
- 3 Actual Seller utility expense for fiscal year: July 1, 2015 to July 30, 2016. Water/sewer: \$57,963, Electric: \$1,000, Gas: \$1,646, Garbage: \$7,922.

Scheduled Monthly Rents				
Units	Type	Est. SF	Rent at Market	Monthly Income
4	Studio	450	\$700	\$2,800
2	2 BD/1 BA	857	\$1,325	\$2,650
18	2 BD/1.5 BA	982	\$1,425	\$25,650
28	3 BD/1.5 BA	1,052	\$1,525	\$42,700
52	Estimated Total		\$73,800	
	Scheduled Gross Income \$885,600			
• Less: Vacancy (5%) -\$44,28			-\$44,280	
Effective Gross Income \$84			\$841,320	
 Plus: Utility bill back 		+\$37,440		
■ Plus: Laundry		+\$3,500		
	• Plus: Fees		+\$1,500	
Effective Annual Income		\$883,760		

		Budget	
	%EGI	Per/Unit	Amoun
Taxes	8.34%	\$1,350	\$70,200
Insurance	1.08%	\$175	\$9,100
Utilities	8.15%	\$1,318	\$68,532
Professional Management	5.00%	\$809	\$42,066
On-site Management	4.00%	\$647	\$33,650
Maintenance & Repairs	3.71%	\$600	\$31,200
Turnover Reserves	1.85%	\$300	\$15,600
Landscaping	0.43%	\$69	\$3,600
Capital Reserves	1.85%	\$300	\$15,600
Total Est. Annual Expenses	34.42% of EGI	\$5,568 Per Unit	\$289,548

Investment Summary				
Net Operating Income (NOI)	<u>Projected</u> \$594,212			
Cap Rate	6.99%			
Debt Service	\$340,874			
Cash Flow	\$253,338			
Cash Return	9.93%			

For further information, please contact

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The information contained in this package has been obtained from sources we believe to be reliable. While we do not doubt its accuracy, we make no guarantee, warranties or representation, expressed or implied, as to the accuracy. It is the buyers' sole responsibility to independently confirm its accuracy and completeness and bears all risk for any discrepancies. Any projections, square footage, age, opinions, assumptions, or estimates used are for example only and do not represent the current or future performance of the property. The value of this transaction to you depends on tax and other factors which should be evaluated by your tax, financial and legal advisors. You and your advisors should conduct a careful, independent investigation of the property to determine you satisfaction and the suitability of the property for your needs. Parties that receive this information from outside of loseon Bernard. LLC representatives will not be recognized.

Exclusive Listing



Goodrick-Spencer Apartments

608-624 NE 87th Avenue, Portland, OR 97220

Price: \$3,750,000

Units: 23 | Price/Unit: \$163,043

Sq Ft: 20,976 | Price/Sq Ft: \$178.78

Year Built: 2003 | Proforma Cap Rate: 6.99%

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INCOME & EXPENSE

Goodrick-Spencer Apartments

608-624 NE 87th Avenue Portland, OR 97220



Summary			
Price	\$3,750,000		
Units	23		
Building Sq Ft	20,976		
Price/Unit	\$163,043		
Price/Sq Ft	\$178.78		
Year Built	2003		

Proposed Financing			
Down Payment	\$1,125,000		
Down Payment %	30%		
Debt Service	\$150,385		
Loan Amount	\$2,625,000		
Interest Rate	4.00%		
Term	5 yr fix/30 yr am		

Footnotes

Scheduled Monthly Rents				
	_			Monthly
<u>Units</u>	<u>Type</u>	Est. SF	Rent at Market	Income
23	2 bd/1 ba	874	\$1,350	\$31,050
23	Estimated Total \$31			\$31,050
Scheduled Gross Income • Less: Vacancy (5%) <u>Effective Gross Income</u>			\$372,600 -\$18,630 \$353,970	
Plus: Utility bill back		+\$16,560		
■ Plus: Laundry		+\$1,500		
	■ Plus: Fees		+\$200	
Effective Annual Income		\$372,230		

Estimated Expenses				
	Budget			
	%EGI	Per/Unit	Amoun	
Taxes	8.45%	\$1,300	\$29,900	
Insurance	1.14%	\$175	\$4,025	
Utilities	7.38%	\$1,136	\$26,132	
Professional Management	6.00%	\$923	\$21,238	
Maintenance & Repairs	3.90%	\$600	\$13,800	
Turnover Reserves	1.95%	\$300	\$6,900	
Landscaping	0.34%	\$52	\$1,200	
Capital Reserves	1.95%	\$300	\$6,900	
Total Est. Annual Expenses	31.10% of EGI	\$4,787 Per Unit	\$110,095	

Investment Summary			
	Projected		
Net Operating Income (NOI)	\$262,135		
Cap Rate	6.99%		
Debt Service	\$150,385		
Cash Flow	\$111,750		
Cash Return	9.93%		

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Seller has a property tax exemption, property taxes are anticipated to revert to market rates post closing, buyer to complete all due diligence regarding any property taxes.

² Market estimate.

³ Actual seller utility expense for fiscal year: July 1, 2015 to June 30, 2016. Water/sewer: \$15,772, Gas: \$5,965, Garbage: \$3,395, Electric: \$1,000