# **PROPERTY ANALYSIS**



The Professional Approach to Apartment Investing.

**Talı**sman 177

# TALISMAN APARTMENTS 177 SE 5<sup>th</sup> Ave., Hillsboro, OR 97123 14 units \$2,295,000



FOR MORE INFORMATION: Phillip Barry Principal Broker

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### **INVESTMENT SUMMARY**

# JOSEPH Bernard INVESTMENT REAL ESTATE

### The Professional Approach to Apartment Investing.

# **TALISMAN APARTMENTS** 177 SE 5<sup>th</sup> Ave., Hillsboro, OR 97123



#### BUILDING

Price:	\$2,295,000
Units:	14
Price/Unit:	\$163,929
Building Sq Ft:	9,750
Price/Sq Ft:	\$235.38
Cap Rate:	5 <b>.</b> 39%
Pro Forma Cap Rate:	6.23%
Year Built:	1973
Lot Size:	0.28 acres
County:	Washington

#### DESCRIPTION



#### HIGHLIGHTS

- Central Downtown Hillsboro Location, nearby to many amenities.
- Low vacancy sub-market.\*
- Efficient upgraded units, with W/D in each unit.
- Located 1 block from the Hillsboro Central MAX train station.
- Rent upside.
- Many recent capital improvements.

The Talisman Apartments feature 14 units in the high demand sub-market of Hillsboro, Oregon. The property benefits from a central location, near public transit and walking distance to many amenities within downtown Hillsboro. The property has undergone many improvements in recent years, including new roofing, new exterior paint, vinyl windows, and many interior upgrades at turnovers. A new owner benefits from a very low vacancy sub-market with strong in place operations, along with additional upside in the rents by bringing all units up to market levels. A rare opportunity to invest in one of the most in-demand housing markets in Oregon.

\*2.28%, source: Multi-Family NW Fall 2020 Report

### FINANCIAL ANALYSIS

# Joseph Bernard Investment real estate

Scheduled Monthly Rents						
Units	Туре	Est. SF	Current Average Rent	Monthly Income	Highest Level in Building	Monthly Income
10	1 BR + 1 BA	442	\$1,075	\$10,755	\$1,200	\$12,000
4	2 BR + 1 BA	764	\$1,284	\$5,135	\$1,395	\$5,580
14				\$ <b>15,</b> 890 <sup>1</sup>		\$17,580
			Scheduled Gross Income	\$190,680		\$210,960
			• Less: Vacancy (5%)	-\$9,534		-\$10,548
			<u>E</u> ffective <u>G</u> ross <u>I</u> ncome	\$181,146		\$200,412
			• Plus: 2020 Fee Income	+\$1,295		+\$1,295
			Effective Annual Income	\$182,441		\$201,707

Estimated Expenses						
		Current			Budget	
	%EGI	Per/Unit	Amount	%EGI	Per/Unit	Amount
<sup>2</sup> Taxes	6.19%	\$801	\$11,215	5.60%	\$801	\$11,215
<sup>3</sup> Insurance	2.70%	\$349	\$4,886	2.44%	\$349	\$4,886
<sup>3</sup> Utilities	8.65%	\$1,120	\$15,674	7.82%	\$1,120	\$15,674
<sup>3</sup> Professional Management	6.31%	\$816	\$11,429	5.70%	\$816	\$11,429
<sup>4</sup> Maintenance & Repairs	3.86%	\$500	\$7,000	3.49%	\$500	\$7,000
<sup>4</sup> Turnover Reserves	1.93%	\$250	\$3,500	1.75%	\$250	\$3,500
<sup>3</sup> Landscaping	0.73%	\$94	\$1,320	0.66%	\$94	\$1,320
<sup>4</sup> Capital Reserves	1.93%	\$250	\$3,500	1.75%	\$250	\$3,500
<sup>3</sup> Office Expenses: Postage/Dues/Subscriptions	0.07%	\$9	\$125	0.06%	\$9	\$125
Total Est. Annual Expenses	32.38%	\$4,189	\$58,649	<b>29.26</b> %	\$4,189	\$58,649
	of EGI	Per Unit		of EGI	Per Unit	

Proposed Financing*		Investment Summary		
Down Payment	\$688,500		Current	Projected
Down Payment %	30%	Net Operating Income (NOI)	\$123,792	\$143,058
Debt Service	\$83,899	Cap Rate	5.39%	6.23%
Loan Amount	\$1,606,500	Debt Service	\$83,899	\$83,899
Interest Rate	3.25%	Cash Flow	\$39,893	\$59,159
Term	5 yr. fixed/30 yr. am	Cash Return	<b>5·97</b> %	8.59%

- Footnotes
- 1. Current Rent Roll, 4/1/2021.
- 2. Actual 2020-2021 Property Taxes
- 3. Actual Year End 2020
- 4. Budget
- \* Loan quote provided by Umpqua Bank, January 2021. Call listing Broker for additional information.

# **EXTERIOR PHOTOS**









# **INTERIOR PHOTOS**















# **INTERIOR PHOTOS**















# **AWARDS & RECOGNITIONS**



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Oregon Ethics In Business



Oregon Ethics in Business

Top 40 Business Leader Under 40

America's Fastest Growing Private Companies

Fastest Growing Private 100 Companies



Investment Broker of the Year

OregonBusiness POWERLIST Commercial Real Estate 2009-2016

Commercial Real Estate POWERLIST





Top Corporate Philanthropy

Top Commercial Real Estate Firm

All Star Award for Advertising and Marketing Excellence

### **CONTACT INFO**

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