# Joseph BernardE <br> INVESTMENTREALESTATE 

The Professional Approach to Apartment Investing.

## MADISON APARTMENTS

3440-3464 SE Madison St., Portland, OR 97214 13 units $\$ 3,400,000$


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## MADISON APARTMENTS 3440-3464 SE Madison St., Portland, OR 97214



## BUILDING

Price:
Units:
\$3,400,000
Garages:
13

Storage Lockers:
Building Sq. Footage:
Price/unit:
Price/Sq. Ft:
Cap Rate:
Year Built:
Lot Size:
County:
Zoning:


## HIGHLIGHTS

- Pride of ownership 1950’s Court-Yard Apartment Community.
- Meticulously maintained vintage apartments with attention to detail.
- Fantastic inner East Side location near many amenities. (96 Walk Score, 100 Bike Score)
- Additional on-site amenities include 13 large garages, and 13 large storage lockers.
- Value add opportunity to increase income through improved operations.
- First time ever on the market.


## DESCRIPTION

The Madison Apartments is a true pride of ownership investment opportunity! The apartments were built in 1957 and have been meticulously maintained through the years by the family of the original builder. Located in the popular inner Southeast Portland sub-market, tenants benefit from many nearby amenities with a walk score of 96 and bike score of 100 . The property features low density urban living, with a beautiful garden court-yard for tenants to enjoy. The apartments have generous floor plans with vintage finishes true to the era, and no detail left untouched. The property has additional amenities on-site, including 13 garage rentals, 13 storage lockers, on-site laundry machines, and a large basement. Rare opportunity to acquire a true legacy property!

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## Scheduled Monthly Rents

| Units | Type | Est. SF | Current Average Rent | Monthly Income | Highest Level in Building | Monthly Income |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Studios | 380 | \$1,115 | \$2,230 | \$1,130 | \$2,260 |
| 6 | $1 \mathrm{BR}+1 \mathrm{BA}$ | 730 | \$1,343 | \$8,055 | \$1,430 | \$8,580 |
| 1 | $1 \mathrm{BR}+1 \mathrm{BA}+$ Den | 875 | \$1,650 | \$1,650 | \$1,650 | \$1,650 |
| 4 | $2 \mathrm{BR}+1 \mathrm{BA}$ | 950 | \$1,615 | \$6,460 | \$1,780 | \$7,120 |
| 13 | Estimated Total |  |  | \$18,395 ${ }^{1}$ |  | \$19,610 |
| Scheduled Gross Income |  |  |  | \$220,740 |  | \$235,320 |
| - Less: Vacancy (5\%) |  |  |  | \$11,037 |  | \$11,766 |
| Effective Gross Income |  |  |  | \$209,703 |  | \$223,554 |
| - Plus: Garage Income |  |  |  | \$21,408 ${ }^{2}$ |  | +\$21,408 |
| - Plus: Laundry \& Potential Storage Income |  |  |  | \$1,800 ${ }^{3}$ |  | +\$1,800 ${ }^{3}$ |
| Effective Annual Income |  |  |  | \$232,911 |  | \$246,762 |

## Estimated Expenses

${ }^{4}$ Taxes
5 Insurance
${ }^{6}$ Utilities
${ }^{7}$ Professional Management
${ }^{8}$ Maintenance \& Repairs
${ }^{8}$ Turnover Reserves
${ }^{6}$ Landscaping
${ }^{8}$ Capital Reserves
${ }^{9}$ City of Portland Annual Rental Fee, $\$ 60 /$ unit
Total Est. Annual Expenses

| \%EGI | Current Per/Unit | Amount | \%EGI | Budget Per/Unit | Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 10.91\% | \$1,760 | \$22,874 | 10.23\% | \$1,760 | \$22,874 |
| 1.86\% | \$300 | \$3,900 | 1.74\% | \$300 | \$3,900 |
| 8.06\% | \$1,301 | \$16,911 | 7.56\% | \$1,301 | \$16,911 |
| N/A | N/A | N/A | N/A | N/A | N/A |
| 2.48\% | \$400 | \$5,200 | 2.33\% | \$400 | \$5,200 |
| 1.24\% | \$200 | \$2,600 | 1.16\% | \$200 | \$2,600 |
| 1.01\% | \$163 | \$2,122 | 0.95\% | \$163 | \$2,122 |
| 1.24\% | \$200 | \$2,600 | 1.16\% | \$200 | \$2,600 |
| 0.37\% | \$60 | \$780 | 0.35\% | \$60 | \$780 |
| $\begin{gathered} 27.18 \% \\ \text { of EGI } \end{gathered}$ | $\$ 4,384$ <br> Per Unit | \$56,987 | $\begin{gathered} 25.49 \% \\ \text { of EGI } \end{gathered}$ | $\$ 4,384$ <br> Per Unit | \$56,987 |


| Investment Summary |  |  |
| ---: | ---: | ---: |
| NOI | $\$ 175,924$ | $\$ 189,775$ |
| Cap Rate | $5.17 \%$ | $5.58 \%$ |

## Footnotes

1. Current Rent Roll, May 2021: Owners currently uses two units on-site for personal/family use at no charge. Current rents in place are as follows. Studios: $(\$ 1,130, \$ 1,100)=\$ 1,130$ avg. 1BR: $(\$ 1,430, \$ 1,380, \$ 1,380, \$ 1,180$, owner unit, owner unit) $=\$ 1,342.50$ avg. 1 BR + Den: $(\$ 1,650)=\$ 1,650$ avg. 2BR: $(\$ 1,580, \$ 1,580, \$ 1,520, \$ 1,780)=\$ 1,615$ avg.
2. Property is comprised of 13 garages on-site. 8 out of 13 are currently rented. 5 are used by the owners for personal use at no charge. Current average of rented garages = $\$ 137(\$ 120, \$ 100, \$ 120, \$ 165, \$ 165, \$ 165, \$ 132, \$ 132)$. Owner garages budgeted at $\$ 137$ for budgeting purposes. Total monthly potential $=\$ 1,784$.
3. Current Laundry Collections per seller = approximately $\$ 150$ per month, $\$ 1,800$ per year. The property has 13 individual storage lockers currently provided free of charge. Budget of $\$ 50$ per locker for pro forma purposes, $\$ 650 / \mathrm{month}$ ( $\$ 7,800 /$ year).
4. Actual 2020-2021 Property Taxes with 3\% Oregon prepay discount.
5. Budget Insurance, $\$ 300$ per unit annually. Seller currently pays above market ( $\$ 11,762$ in 2020).
6. Actual 2020 Year End Utility Expense: Water/Sewer: $\$ 6,580$, Gas: $\$ 4,811$, Electric: $\$ 3,786$, Garbage: $\$ 1,734$.
7. Seller Currently Self Manages.
8. Budget for repairs/turnover/capital reserves. Actual $2020=\$ 14,619$ total.
9. 2020 Year End Actual

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## AWARDS \& RECOGNITIONS

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America's Fastest Growing Private Companies

Fastest Growing Private 100 Companies

Oregon Ethics in Business

Top 40 Business Leader Under 40

Investment Broker of the Year

Commercial Real Estate POWERLIST

Top Corporate Philanthropy

Top Commercial Real Estate Firm

All Star Award for Advertising and Marketing Excellence

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[^0]:    *Total Square Footage per Portland Maps, 14,449. Includes: 9,969 main floor, 4,480 lower level units, laundry, storage, \& garages. Buyer to verify.

